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First Companies Adds Matt Abraham to Real Estate and Development Team

New position extends company's geographic footprint and development efforts

January 22, 2019 – Grand Rapids, Mich.

First Companies announced today it has hired Matt Abraham as Senior Real Estate Advisor to support the company's expansion plans into markets outside of the greater Grand Rapids area as well as pursue more development opportunities.

Matt brings nearly 15 years of experience in real estate and development, including work as a research analyst at Grubb & Ellis before moving into the role of Industrial Real Estate Advisor at Colliers International. His total transactional volume exceeds \$200 million, with over 500 closed deals in Western Michigan. A graduate of the University of Arizona, Matt acquired the Certified Commercial Investment Member (CCIM) designation in March of 2014.

"First Companies has identified several new markets we plan to pursue," noted Matt Sink, chief operating officer for First Companies. "We're honored to have Matt join our real estate and development team given the breadth of experience he brings and his desire to orchestrate more development deals."

"First Companies is quite unique in that we offer real estate, construction, and property management services all under one roof," commented Matt Abraham, senior real estate advisor. "I am now able to assist clients with buy, build or lease options as well as look for new development opportunities – from finding vacant land and working with construction on best use options, to filling new buildings with tenants."

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About First Companies

First Companies, Inc. offers commercial real estate, construction and property management services in Michigan and surrounding areas. For over 50 years, the company has built a reputation for creating exceptional physical spaces where businesses thrive – offering vast expertise from locating and developing land, and facilitating the sale or lease of properties, to all aspects of construction, and providing ongoing property management and maintenance for building owners. First Companies is unique in its multi-disciplinary approach and frequently participates as an investor in new projects, pulling together different financing groups depending on the short- and longer-term needs of the

customer. The company is well-known for its ethics, integrity and creative problem solving, with highly-experienced professionals on staff in each business area – all under one roof.

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